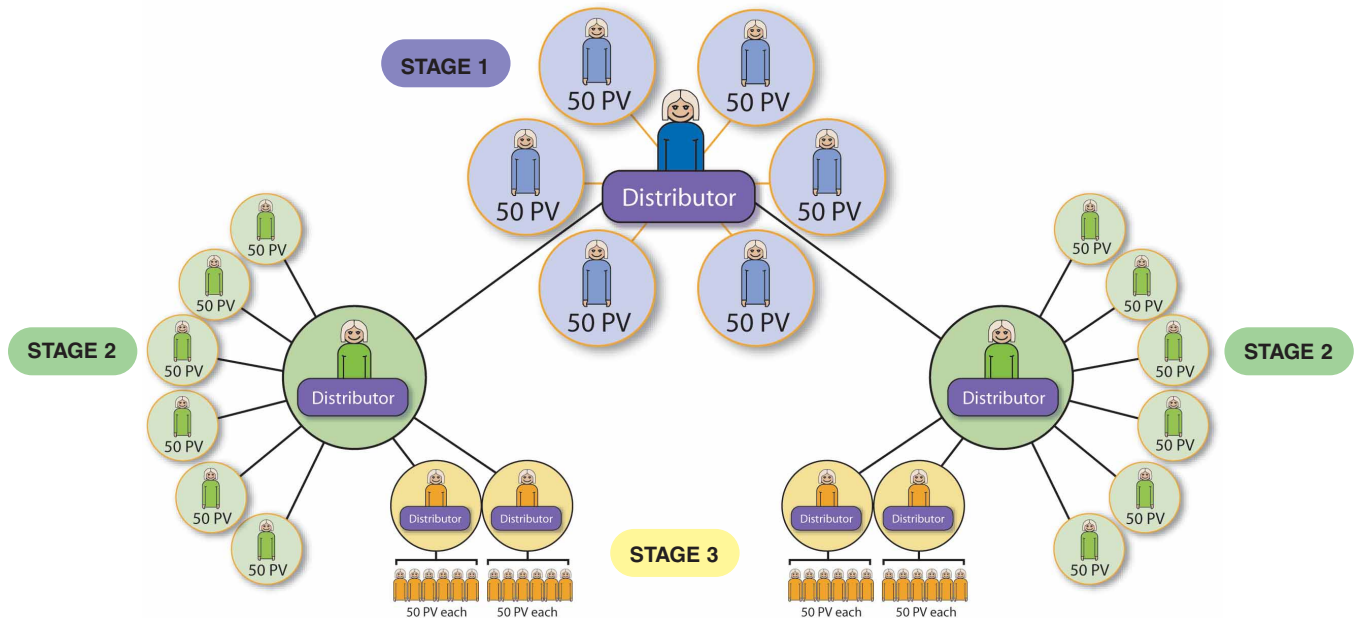


# PREMIER CUSTOMER PERFORMANCE BONUS

A new, motivating addition to the Young Living income opportunity is the Premier Customer Bonus. This bonus is independent of the Compensation Plan and is in addition to your regular income. All participating distributors benefit from this bonus by receiving quick financial rewards while they are in the process of sharing Young Living’s amazing products.

The Premier Customer Bonus “pumps” the volume of Young Living retail sales by offering products to interested Preferred Customers on an Autoship basis. Since a large percentage of Young Living sales are generated by Preferred Customers, this program is a quick, easy way for you to enjoy fast earnings. To receive the Premier Customer Bonus, build the following structure:



These bonuses are based on structure and teach proper building behavior. Each month that you maintain the proper structure, you earn the bonus.

## TO EARN THE BONUS

You must have a minimum 50 PV Autoship order and maintain the following Premier Customer\* and distributor requirements:

### STAGE 1 BONUS AMOUNT: \$100

- Enroll 6 personally sponsored Premier Customers.
- A Premier Customer is a customer who enrolls in a monthly \$50 Autoship order.

### STAGE 2 BONUS AMOUNT: \$200

- Sponsor 2 qualified distributors.
- Meet Stage 1 Bonus requirements. Each of the 2 new distributors must personally sponsor a minimum of 6 Premier Customers, who each have a minimum 50 PV Autoship orders.

### STAGE 3 BONUS AMOUNT: \$500

- Your 2 first-level qualified distributors each sponsor 2 first-level qualified distributors. These qualified distributors personally sponsor a minimum of 6 Premier Customers who also maintain a minimum 50 PV Autoship order.

### MAXIMUM

A maximum of \$800 per calendar month per customer structure. Additional customer structures can be built and additional bonuses earned.

\*A Premier Customer is a Preferred Customer on Autoship.

See Program Rules on the back for complete details.

# Premier Customer Performance Bonus Rules and Regulations

## I. Eligibility

Any distributor participating in the Autoship program with a minimum monthly Autoship order of \$50 Personal Volume (PV) may participate in this bonus. Young Living reserves the right to limit or refuse participation in the Premier Customer Performance Bonus (PCPB) to any distributor found in violation of Young Living Policies and Procedures.

## II. Bonus Timeline

This bonus is based on personal, group, and Premier Customer volume each calendar month and will be added as a bonus into your regular commission check.

## III. Premier Customers

The foundation of this bonus is Premier Customers. A Premier Customer is a Preferred Customer that is participating in the Autoship Program (50 PV).

## IV. Structure Requirements

Each stage of the bonus requires that each indicated structure be built and maintained in order to receive the bonus.

To earn the Stage 1 Bonus (\$100), you must personally sponsor 6 Premier Customers who each have a minimum 50 PV processed Autoship order that month.

To earn the Stage 2 Bonus (\$200), you must personally sponsor 2 distributors who sponsor 6 Premier Customers, all of whom must have a 50 PV processed Autoship order.

To earn the Stage 3 Bonus (\$500), these same 2 distributors must also sponsor 2 front-level distributors, who in turn sponsor 6 Premier Customers, all of whom must have a 50 PV processed Autoship order.

Any calendar month when Stage 1 requirements are met, \$100 will be paid. Any calendar month

when Stages 1 and 2 requirements are met, \$300 will be paid. Any calendar month when Stages 1, 2, and 3 are met, \$800 will be paid.

## V. Maximum

A maximum of \$800 per structure will be awarded. A structure is defined as the successful completion of Stages 1, 2, and 3. At the completion of a structure, you may begin a new structure by building a new Stage 1, then 2, etc. There is no limit to the number of structures you can build, however, you must complete one structure before beginning the next.

## VI. Additional Structures/Reduced Customer Requirement

Those taking advantage of building additional structures must maintain a minimum of 10 Premier Customers each month in order to receive the bonus from them.

## VII. Payment and Shipping

In order to count towards qualification for the Premier Customer Performance Bonus, the Premier Customer's orders must be paid for via their payment method on file with Young Living, and the order must be shipped to the Premier Customer's home address.

## VIII. Retractions

Any order that is returned to Young Living that previously qualified you for the bonus will result in a retraction of bonuses earned.

## IX. Changes

The structure, nature, and flexibility of this bonus are subject to change without notice.